



THE TRANSITIONING MILITARY LOGISTICIAN



WORKBOOK/COMPANION GUIDE



Jay Hicks, PMP

Lieutenant Colonel, United States Army, Retired

Sandy Lawrence, PfMP, PgMP, PMP

THE TRANSITIONING MILITARY SERIES

GR8TRANSITIONS4U

Published by
GR8TRANSITIONS4U
GR8TRANSITIONS4U (USA) Inc.
PO Box 2
Valrico, Florida 33595



USA
Copyright © 2020, H Jay Hicks, Sandy Lawrence

Hicks, H. Jay,
Lawrence, Sandy
The Transitioning Military Logistician
Workbook / Companion Guide
ISBN 978-1-7343933-0-9
GR8Transitions4U.com

*This companion guide is dedicated to You,
and to Your successful transition from the
United States Military.*



Fellow veterans and friends,

Welcome! Thank you for reading *The Transitioning Military Logistician!*

This workbook is a supplemental companion guide for *The Transitioning Military Logistician*, and it is designed with you in mind. It will assist you in your development and pursuit of a high-quality professional job in the career field of logistics after the military. The workbook provides essential exercises coinciding with *The Transitioning Military Logistician* which can be purchased at GR8Transitions4U.com. With specially designed graphics, and easy fill charts for self-assessments, the workbook will greatly assist in the development of your Personal Strategic Roadmap for your career transition. These tools will help you consider and apply the concepts contained in *The Transitioning Military Logistician*.

As you transition, know you are not alone. Use your network, and choose the best resources available. We hope that the book and companion guide prove invaluable.

All the best,

Jay Hicks and Sandy Lawrence

“The opportunity to secure ourselves against defeat lies in our own hands...”

~ Sun Tzu 孫子

Purpose

A SUCCESSFUL TRANSITION IS NO ACCIDENT. It's the result of honest reflection and focused intentional alignment. While establishing self-improvement goals, gauge your progress over time. By building regular checkpoints for self-evolution into your Personal Strategic Roadmap, you are far more likely to stay on a track and find a meaningful post military career.

Over the next few months as you embark on your transitional journey, set aside some time each day to consider your self-assessments and to contemplate your way ahead. You will then be able to plot a course of action to take you across the finish line. As you accomplish your goals and objectives, your “kit bag” will have more tools and capabilities; providing you with greater confidence in the areas of resume writing and interviewing.

The Companion Guide for *The Transitioning Military Logistician* consists of the following elements:

- Examples of assessments, gems, star charts, and a roadmap.
- Assessment translators, enabling you to organize and translate your assessment responses to the gems.
- Large print illustrations of the assessments, gems, star chart and roadmaps. As you read *The Transitioning Military Logistician*, take notes, conduct your assessments, and plan your transition by creating your personal strategic roadmap.

Refer to *The Transitioning Military Logistician* chapters for detailed understanding and purpose of assessments, star charting, and roadmaps. *The Transitioning Military Logistician* is available at GR8Transitions4U.com

Start early. There is much to accomplish during your successful transition. If you have any questions as you go through this process, please don't hesitate to reach out to Gr8Transitions4U.com website and Jay@Gr8Transitions4U.com email.

Step 1

Complete the five assessments as described in the *The Transitioning Military Logistician*. A large print version of each assessment is provided in this guide. Feel free to reuse the assessments, changing your answers as your personal circumstances change. The following chart depicts the assessment and associated chapter from *The Transitioning Military Logistician* for your cross reference.

Assessment Type	Chapter	Topic Areas
Personal	2	Leadership, motivation, creativity managing others, personal growth, organizational skills, working with others, visionary
Environmental	2	Family, re-location, financial obligation, retirement objectives, schools, faith
Timing	2	Service goals met, training/certification goals, time remaining, commitment, financial preparedness
Skills	3	Military skills, education, certifications, credentials, jobs
Market Place	4	Civil Service, contractor, (DoD), commercial market place, analysis based on income, stress competition predictability, longevity, mental growth, benefits

Assessment 1 - Personal Characteristics Assessment (Chapter 2)

1. Personal Characteristics	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
I enjoy working with and being around people familiar with logistics. I easily apply my logistical referential knowledge when performing tasks.					
I tend to lead a group when given the opportunity					
I can perform well in a stressful environment. I adapt quickly to changing environments.					
I enjoy being part of a team effort.					
I have the ability to learn concepts quickly					
I prefer working logistical operations.					
I take pride in briefing and reporting on my work.					
I proactively desire to learn and experience new concepts.					

Assessment 2 - Environmental Factors Assessment (Chapter 2)

2. Environmental Factors	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
I have analyzed and I am comfortable with the anticipated change associated with the loss of military benefits.					
I have determined my desired geographic location with regard to such factors as healthy lifestyle, allergies, health care access, hobbies, weather and entertainment.					
I have considered my family's special needs in my transition I have performed a post-military financial analysis.					
I have given thought to my future location with regard to military base and/or VA Hospital proximity.					
I have studied transition locations with regard to extended family					
I have analyzed my transition location with regard to future employment, taxation, real estate cost, and overall cost of living.					
I have considered my spouses occupation and their ability to find work.					
I have taken into account my children's primary, secondary and/or college education requirements.					
My family is supportive of my transition into another career.					

Assessment 3 - Timing Assessment (Chapter 2)

3. Timing	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
I am ready to leave the military experience behind.					
I have met my career goals for the military.					
I am enjoying or looking forward to making plans for my military transition.					
My resume has been completed and reviewed by a civilian professional.					
I have established a network of professionals in and out of the service.					
I have saved several months salary for financial sustainment during transition.					
I have successfully attended a local military transition assistance program.					
I have successfully branded myself on LinkedIn, Facebook or with appropriate professional social networks and/or associations.					
I have practiced my interviewing skills.					
Have you performed a personal SWOT analysis?					

Assessment 4 - Skills Assessment (Chapter 3)

4. Skills	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
I enjoy working in the logistics career field.					
I have pursued an certification or degree in commercial logistics.					
I have performed logistics functions or tasks in the past.					
I have worked with repair parts, supplies, vehicle maintenance or moved materiel.					
I have created training schedules or plans in the military.					
I have reviewed different types of Logistics certifications and analyzed the best certification for my situation.					
I enjoy leading groups and organizations.					
I have planned logistics operations in the military.					
I feel confident in my understanding of commercial logistics operations.					
I desire to get a CDL or certification in maintenance, supply or logistics management prior to leaving the service.					

Assessment 5 - Market Place Assessment (Chapter 4)

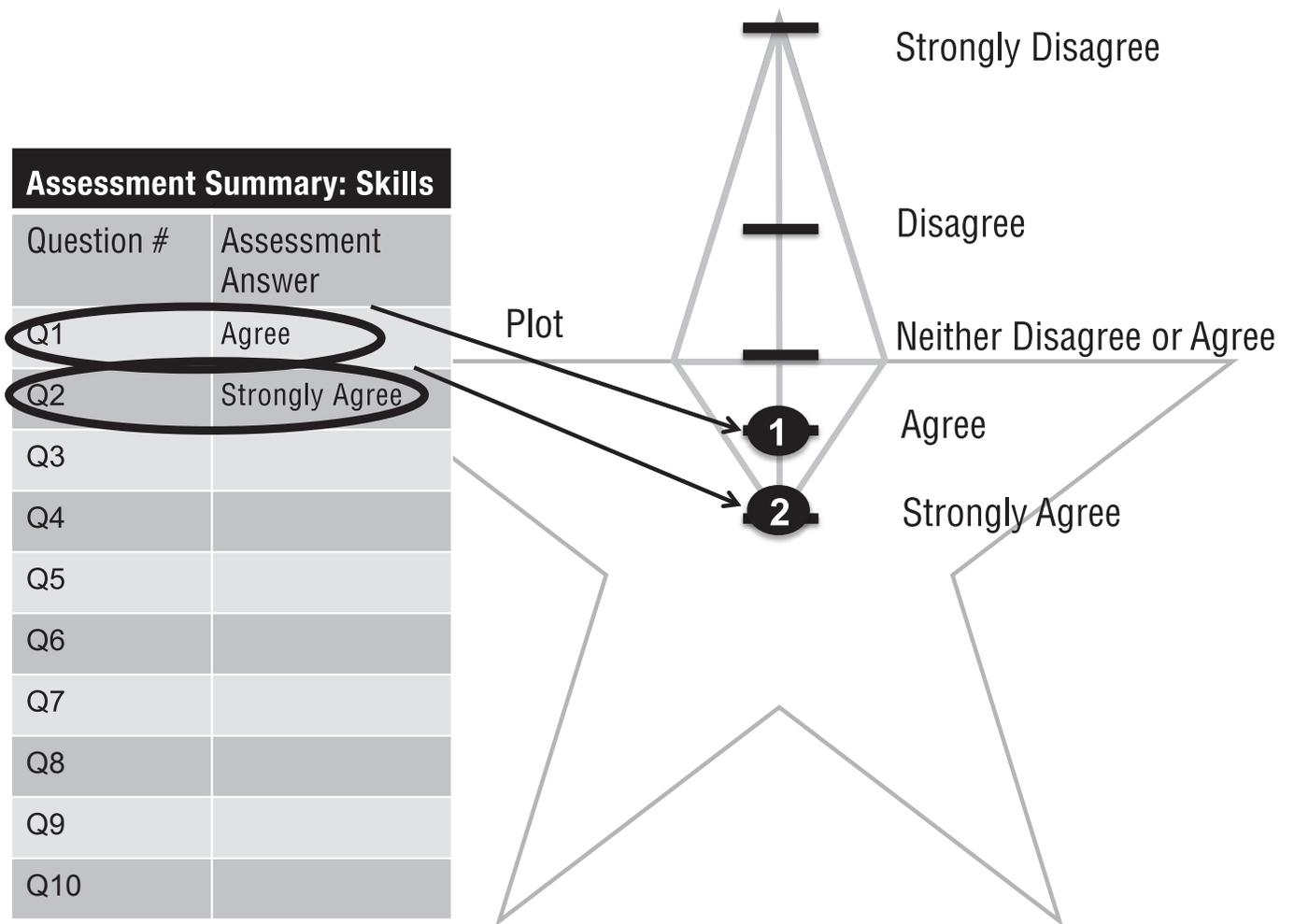
5. Market Place	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
I am aware of my personal stress tolerance, as it relates to each market place.					
I understand the relationship between job, risks and rewards with regard to the market place.					
I have compared and contrasted the associated benefits of each market place.					
I have studied the workplace nuances associated with each market place.					
I have analyzed how well I would transition into each market place.					
I have looked at the pros and cons of job stability, change and longevity within each market place.					
I have researched career progression within each market place.					
I have discussed market place decisions with my significant other.					
I have analyzed each market place with regard to my short and long term personal goals and objectives.					
I have compared the market places against my personal desires for work life balance.					

Example

Step 2

Now that you have completed the assessments, use the assessment translator to organize and translate your assessment responses to the gems. The example below depicts how you array your answers on each gem, which will be used to create the five pointed star.

SCORING: Using question #, plot answer on axis

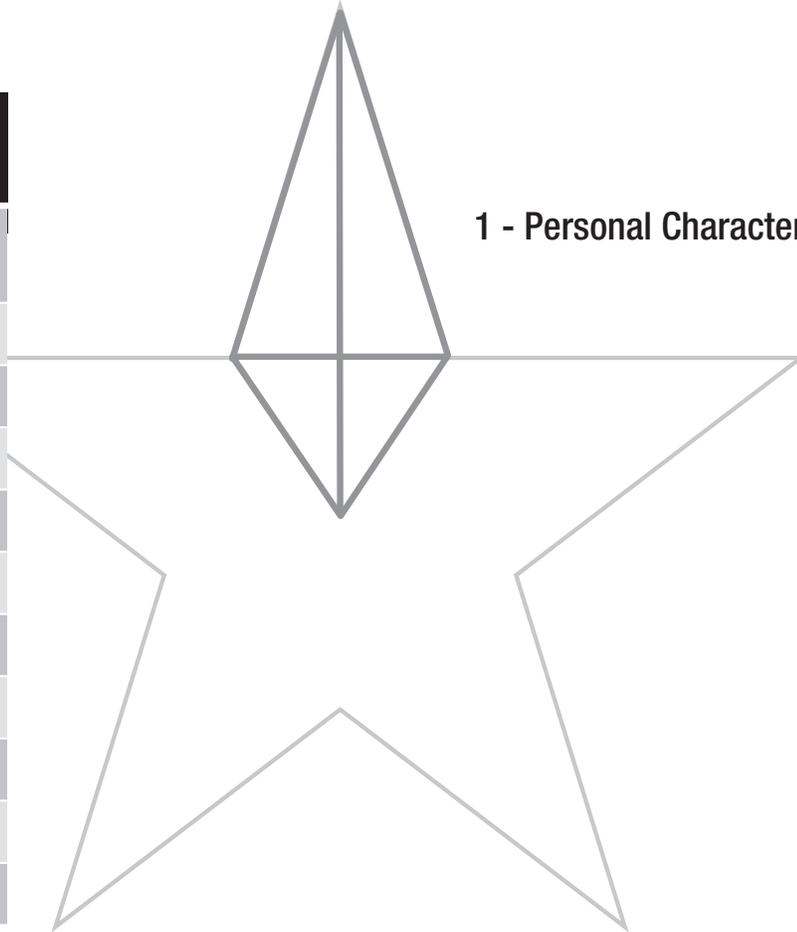


Assessment 1 - Personal Characteristics Assessment (Chapter 2)

Assessment Summary: Personal Characteristics

Question #	Assessment Answer
Q1	
Q2	
Q3	
Q4	
Q5	
Q6	
Q7	
Q8	
Q9	
Q10	

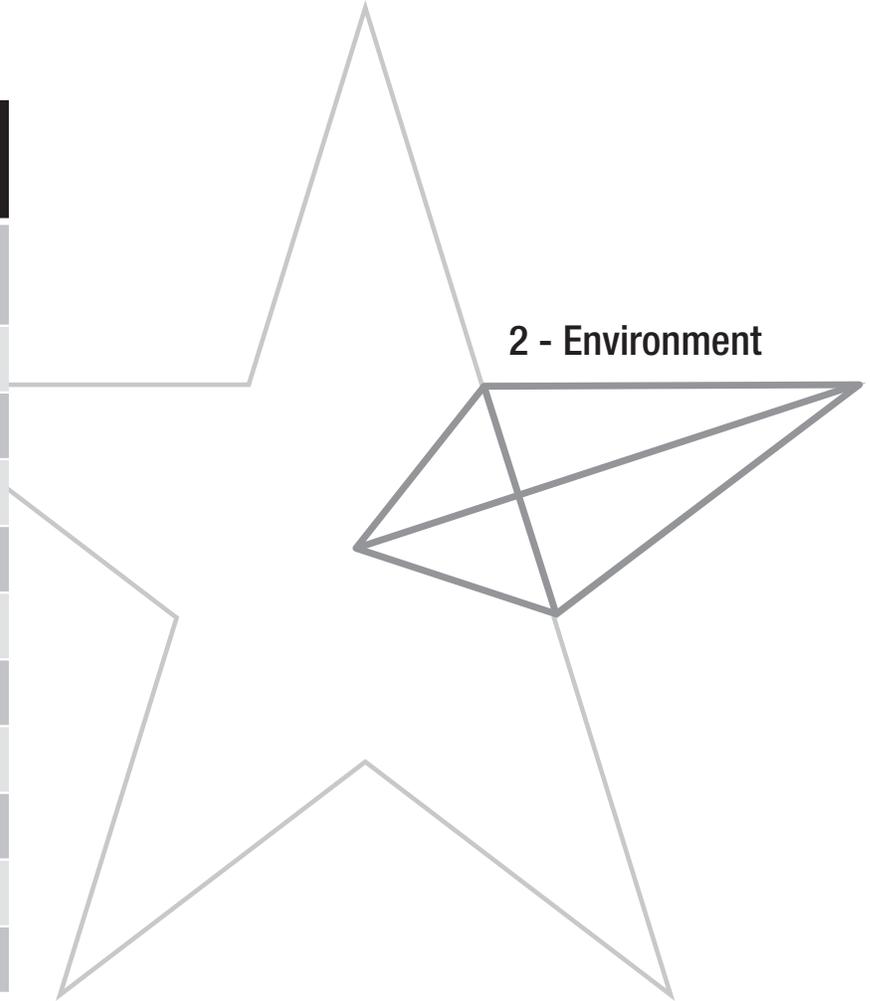
1 - Personal Characteristics



Assessment 2 - Environmental Factors Assessment (Chapter 2)

Assessment Summary: Environment

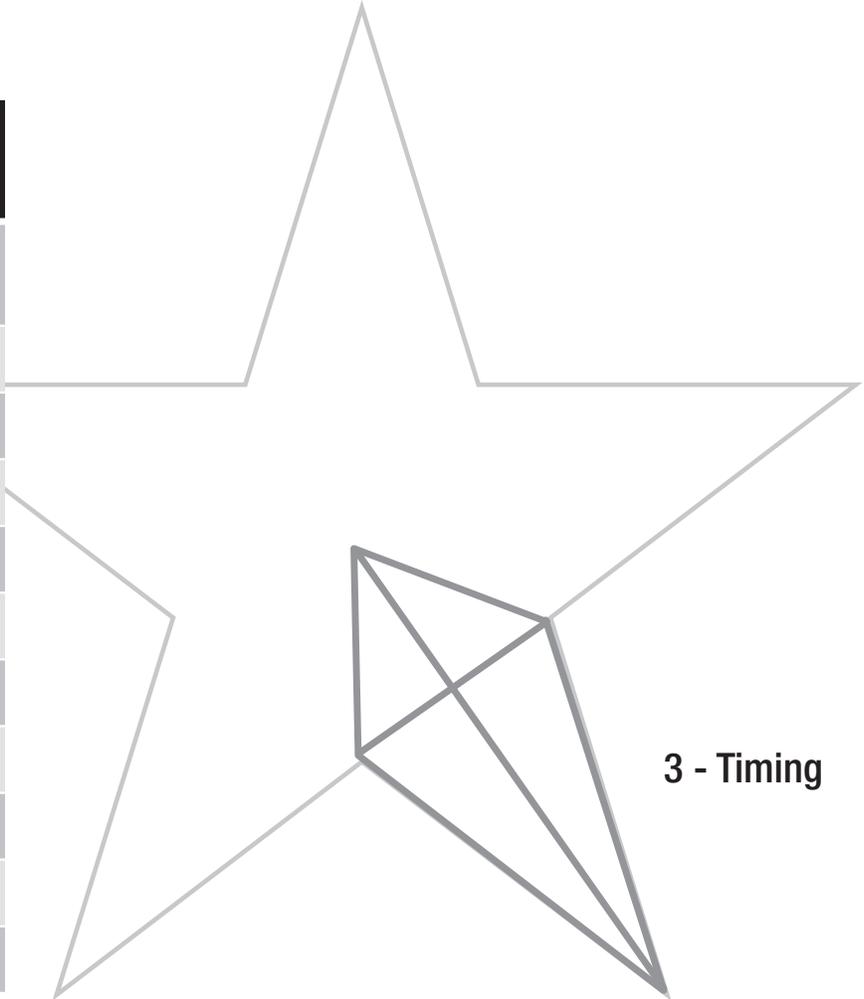
Question #	Assessment Answer
Q1	
Q2	
Q3	
Q4	
Q5	
Q6	
Q7	
Q8	
Q9	
Q10	



Assessment 3 - Timing Assessment (Chapter 2)

Assessment Summary: Timing

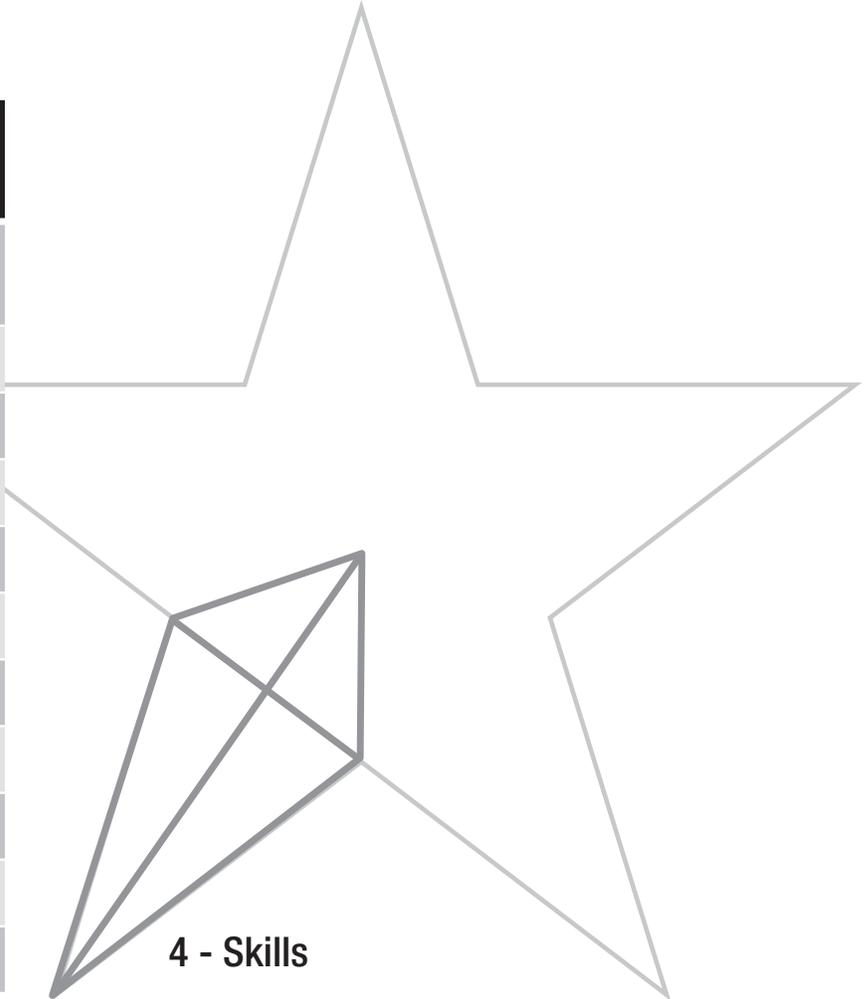
Question #	Assessment Answer
Q1	
Q2	
Q3	
Q4	
Q5	
Q6	
Q7	
Q8	
Q9	
Q10	



Assessment 4 -Skills Assessment (Chapter 3)

Assessment Summary: Skills

Question #	Assessment Answer
Q1	
Q2	
Q3	
Q4	
Q5	
Q6	
Q7	
Q8	
Q9	
Q10	



Assessment 5 - Market Place Assessment (Chapter 4)

5 - Market Place

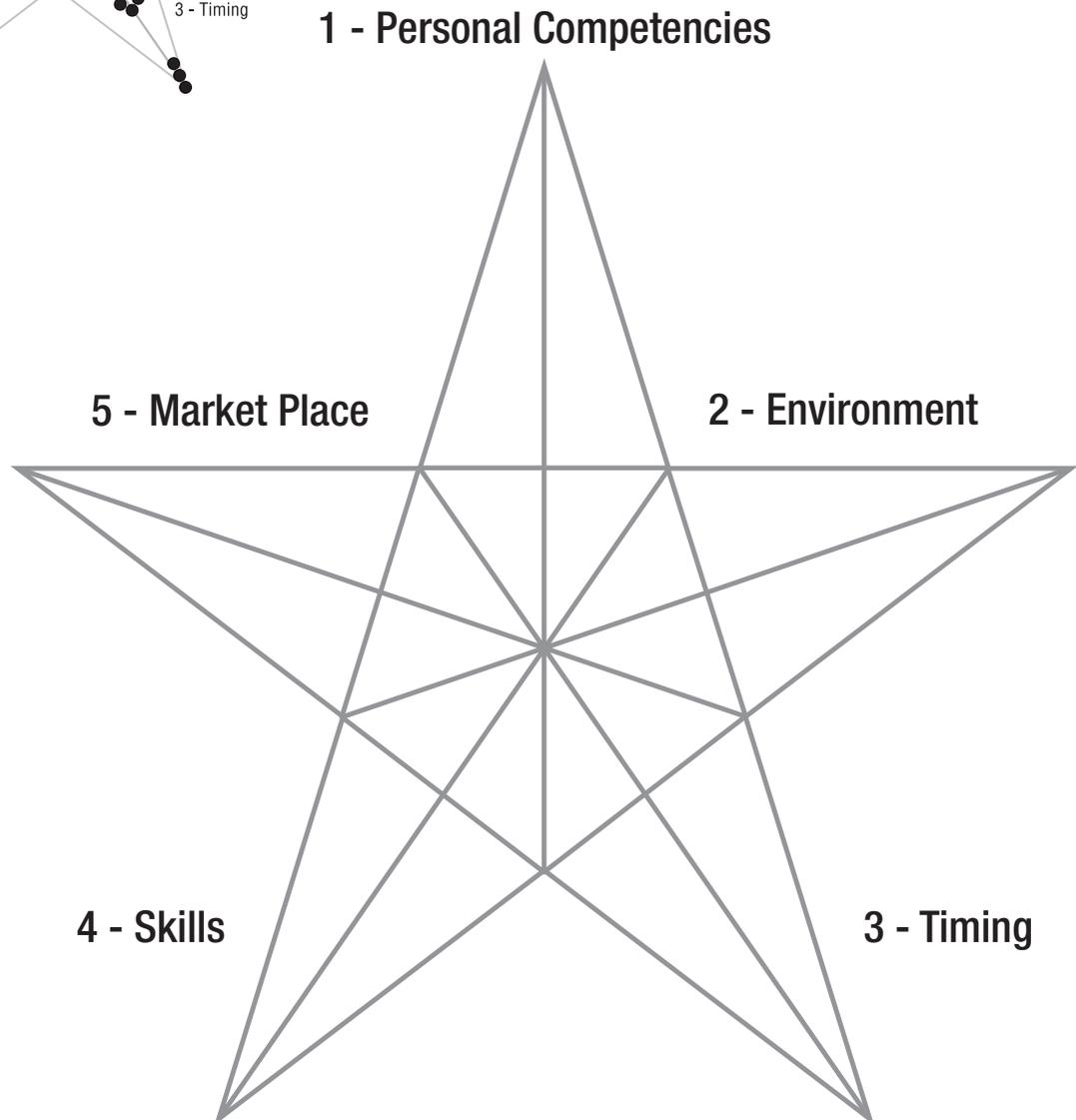
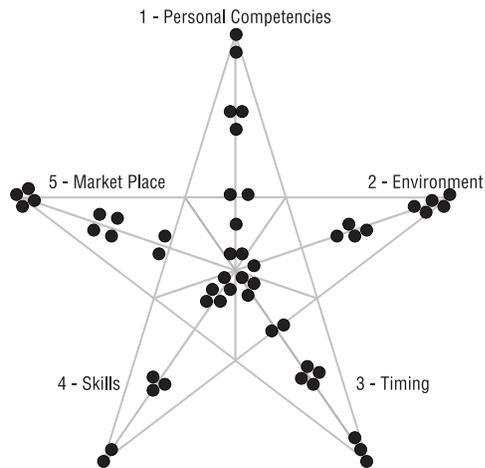


Assessment Summary: Market Place

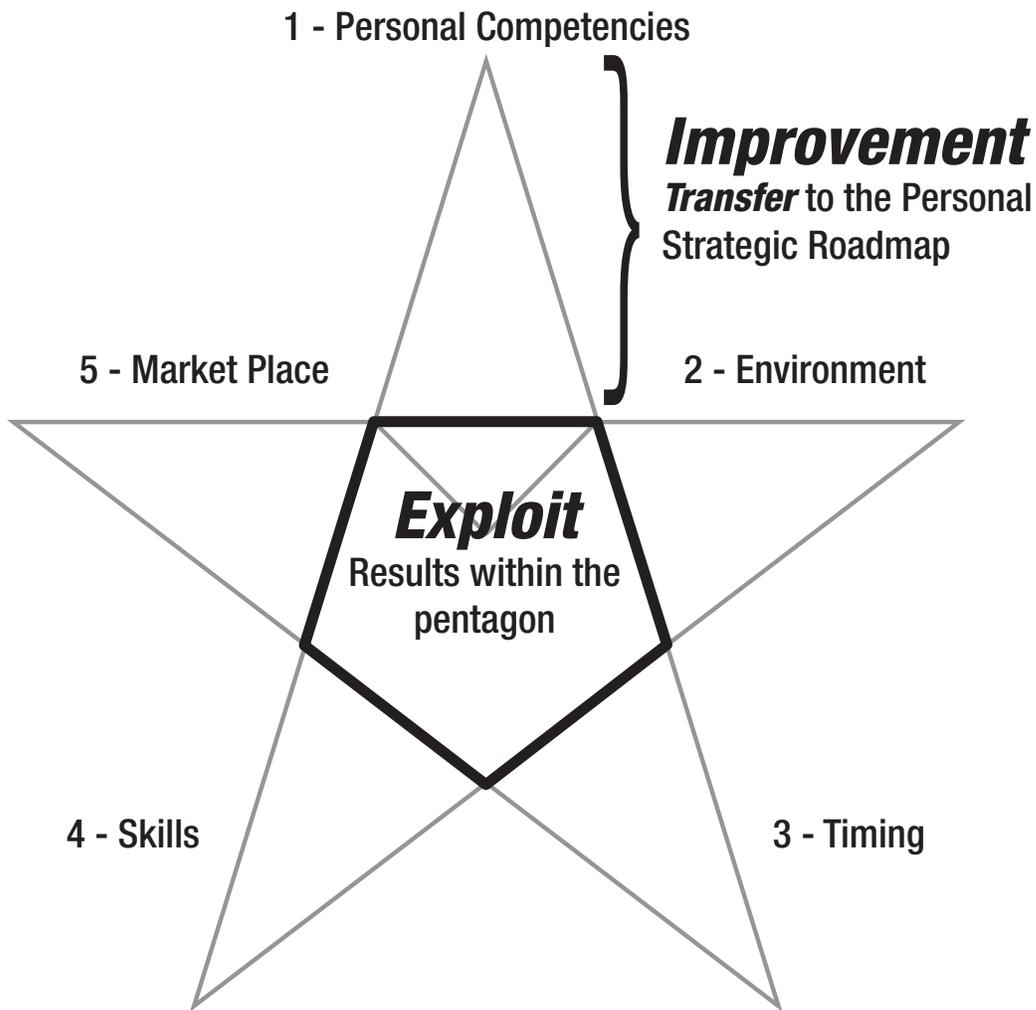
Question #	Assessment Answer
Q1	
Q2	
Q3	
Q4	
Q5	
Q6	
Q7	
Q8	
Q9	
Q10	

Step 3

Organize each assessment gem as part of the star, showing your plotted answers in the shape of a five pointed star in the example below.



Look for successes and improvement areas falling along the arms of the stars and the pentagon, as described in *The Transitioning Military Logistician*. Those results within the pentagon shape are qualities that are good for transition. These items should be exploited and can be directly used in either a resume or interview. Results **outside** of the pentagon shape are areas to improve upon to increase your success in transition to commercial logistics. It is suggested to take 3-4 of these items and transfer them to your Personal Strategic Roadmap (step 4).



Step 4

The final step is to take the assessment information from the star chart and utilizing the areas that were outside the pentagon. As stated above, pick three or four of the most significant improvement areas and establish goals. Reread Chapter 5 from *The Transitioning Military Logistician* to assist in developing your roadmap.

There are four main sections to the roadmap as follows:

Personal Strategic Roadmap Sections	
1.	Improvements
2.	Vision
3.	Goals and Success
4.	Commit and Attest

Follow the instructions below to complete each section of the roadmap.

Section 1 - Capture Improvements:

Transfer your areas for improvement to the top portion of the roadmap in the improvements section.

Personal Strategic Road Map v1.0	
IMPROVEMENTS	Vision: Obtain A Project Management career th
	Mission: Develop a course of action to create a satisfyin
	ASSESSMENT RESULTS → Areas for Change/Improvement Change / Improvement #1
	1. Environmental/Spousal
	2. Characteristics
	3. Timing
4. Skills	Need to get my APICS® Certified Supply Chain Professional (CSCP)
5. Market Place	<input type="checkbox"/> Commercial <input type="checkbox"/> Contract <input type="checkbox"/> Civil Service

Section 2 - State your personal Vision:

Based upon your reading and the improvements captured from Section 1, reflect upon how you desire to work on these improvements and state your personal vision. Again, refer to *The Transitioning Military Logistician* for more detail.

VISION	VISION: Based upon your reading and the five assessment areas above, restate your job objectives to include some or all of the following: Job place/location (CONUS/OCONUS, state/city, timeframe, marketplace focus, salary range, possible positions, risk level you are willing to take, industries, and any other considerations.
	YOUR VISION: Make myself marketable for a supply chain management career, in the commercial market place in the southeastern region of the U.S., with a major airport nearby. By early 2021, I want my resume to reflect my credentials and all my logistical experience.

Section 3 - Create Goals and identify Success:

Now you will create goals from your areas of improvement. If there are more than four improvements, it is recommended that you focus on three or four most important to you. Take into consideration the level of effort and time associated with the success of achieving the goal. Take improvements listed in Step 1, and transfer them to the **GOAL STATEMENT** section. Check in the **ASSESSMENT TIE** from what assessment gem you have captured the goal. Post the steps you need to take to achieve the goal in the section **PATH TO ACHIEVING GOAL**. Set a specific timeframe that you want to achieve the goal in the section **YEAR/QTR/MO TO ACHIEVE**.

GOALS & ACHIEVEMENT	GOALS: Pick most important improvement areas from above you want to focus on, depending on level of complexity, learning, or duration (i.e., school). *List: goals, align which Assessment it ties, year/quarter/month expected to achieve, and present your achievement path (how you will get to your goal and possible								
	PRIORITY	GOAL STATEMENT	ASSESSMENT TIE	PATH TO ACHIEVING GOAL	YEAR/QTR/MO TO ACHIEVE (personally set)				ACHIEVED?
	GOAL #1	<i>CSCP Certification</i>	<input type="checkbox"/> Environment <input type="checkbox"/> Characteristics <input type="checkbox"/> Timing <input type="checkbox"/> Skills <input type="checkbox"/> Market Place	<i>I will research classes available free of charge from military and other organizations, study, apply for certification, take the exam and pass!</i>	03-2015 <i>Class</i>	04-2015 <i>Application</i>	01-2016 <i>Take Exam</i>	Update <i>Resume with New Cert</i>	YES / NO Reschedule or no longer need Date _____
	GOAL #2		<input type="checkbox"/> Environment <input type="checkbox"/> Characteristics <input type="checkbox"/> Timing <input type="checkbox"/> Skills <input type="checkbox"/> Market Place					YES / NO Reschedule or no longer need Date _____	
	GOAL #3		<input type="checkbox"/> Environment <input type="checkbox"/> Characteristics <input type="checkbox"/> Timing <input type="checkbox"/> Skills <input type="checkbox"/> Market Place					YES / NO Reschedule or no longer need Date _____	
GOAL #4		<input type="checkbox"/> Environment <input type="checkbox"/> Characteristics <input type="checkbox"/> Timing <input type="checkbox"/> Skills <input type="checkbox"/> Market Place					YES / NO Reschedule or no longer need Date _____		

Section 4 - Commit and Attest:

Once you identify your goals, sign and date the roadmap as shown below. If you have a family member or a mentor you desire to watch and monitor with you, get them to co-sign.

ATTEST	Signature: _____	Date of Next Review: _____
	Spouse Signature: _____	Date: _____
		Date: _____
		Gr8MilitaryPM.com ©Copyright 2014

Re-use and Revisit

Set a reminder through your calendar to review your progress on each goal listed. Depending on the urgency of the goal, review your roadmap weekly.

Make a copy of this form and hang it on your refrigerator, or keep it in your wallet.

If for some reason a goal becomes overcome by events, do not see this as a failure. Carefully assess the situation and the circumstances surrounding the reason why the goal is not achievable and take it off the list. Revisit Steps 1 through 4 and transform other improvements as they develop into goals.

Personal Strategic Road Map v1.0									
<p style="text-align: right;">GR8MilitaryPM ©</p> <p style="text-align: center;">Vision: Obtain A Project Management career that meets or exceeds my expectations Mission: Develop a course of action to create a satisfying and financially lucrative transitional outcome. Transition Date: _____ RoadMap Initiation Date: _____</p>									
<p style="text-align: center;">ASSESSMENT RESULTS → Areas for Change/Improvement from Star Chart results outside the pentagon</p>									
1. Environmental/Spousal		Change / Improvement #1		Change / Improvement #2		Change / Improvement #3		Change / Improvement #4	
2. Characteristics									
3. Timing									
4. Skills									
5. Market Place		<input type="checkbox"/> Commercial <input type="checkbox"/> Contract <input type="checkbox"/> Civil Service							
<p>VISION: Based upon your reading and the five assessment areas above, restate your job objectives to include some or all of the following: Job place/location (CONUS/OCONUS, state/city, timeframe, marketplace focus, salary range, possible positions, risk level you are willing to take, industries, and any other considerations)</p>									
<p>YOUR VISION:</p>									
<p>GOALS: Pick most important improvement areas from above you want to focus on, depending on level of complexity, learning, or duration (i.e., school). * List: goals, align which Assessment it ties, year/quarter/month expected to achieve, and present your achievement path (how you will get to your goal and possible steps if necessary)</p>									
PRIORITY	GOAL STATEMENT	ASSESSMENT TIE	PATH TO ACHIEVING GOAL	YEAR/QTR/MO TO ACHIEVE (personally set)	ACHIEVED ?				
GOAL # 1	enter goal here.....	Environment Characteristics Timing Skills Market Place	enter steps.....		YES / NO				
GOAL # 2		Environment Characteristics Timing Skills Market Place			Reschedule or no longer need? Date _____				
GOAL # 3		Environment Characteristics Timing Skills Market Place			YES / NO				
GOAL # 4		Environment Characteristics Timing Skills Market Place			Reschedule or no longer need? Date _____				
<p>ATTEST</p>									
Signature: _____					Date of Next Review: _____				
Spouse Signature: _____					Date: _____				
					Date: _____				

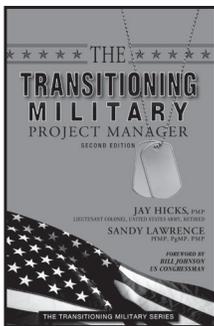
The Military Transitioning Series

The Transitioning Military Series helps service members evaluate and understand their potential to transform themselves into a marketable commodity within both public and private sectors. Each career-based book enables the translation of military experience to the commercial world. Read and use each of these books as a reference to guide during your transition. Insight is provided for those seeking the most satisfying job beyond their military career, with real-world success stories. Companion Guides for each book are now also available through GR8Transitions4U.

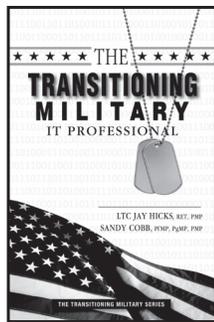
A unique combination of features offered through this book series include:

- Career Mapping and Translation
- Transitional Preparedness
- Personal Strategic Roadmap
- Commercial Market Exploration
- Individual Assessments

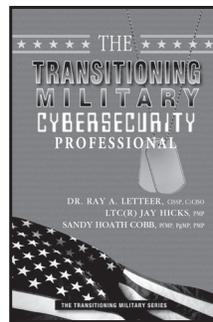
Interested in another career field? Check out our other books on career field transition for the military:



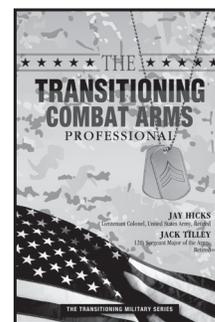
**Project
Manager**



**Information
Technology**



**Cybersecurity
Professional**



**Combat Arms
Professional**

Jay Hicks and Sandy Lawrence are dedicated to providing insight and guidance for those looking to transition successfully from the Military with the least amount of stress. Both Jay and Sandy speak around the U.S. in support of transition as well as career field insight, and are available for conferences, podcasts, webinars, and training. For more information on upcoming events and new releases, visit: GR8Transitions4U.com.

Notes:
